



# Buyout and growth in Finland H1/2024

Statistics on fundraising, investments, and divestments Published 4 December 2024

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### **Private equity**

#### Startup

A young and innovative company that typically strives for rapid international growth with a scalable business model.

#### **Growth company**

A company with established operations, revenue & potential for continued growth. Revenue can range from a few million to hundreds of millions.

#### **Venture capital**

**Venture capital investors**make **minority** investments in startups in different growth stages.

#### **Growth**

Growth investors make minority investments in both later-stage startups and establised but still small growth companies.

#### **Buyout**

**Buyout investors** make **majority** investments in established businesses, typically mid-sized growth companies.



## Private equity investors by stage

Cash flow	Typical investors			
	Business angels, FFF, crowdfunding	Venture capital	Growth & Buyout	Stock exchange
Members	FiBAN: over 650 persons	FVCA: 40 companies	FVCA: 39 companies	Half of the new companies listed in Helsinki's Stock Exchange 2015-
Average investment	€20 000	€1m	€6m	202'3 were private equity -backed
Examples	CK IÄVI A	Duunitori * *	XXX	SITOWISE  HARVIA Sauna & Spa  RELEX TOKMANNI
Examples	GCK	Duunitori 🖈 🖈	XXX	



#### Buyout & growth H1/2024

#### €238m

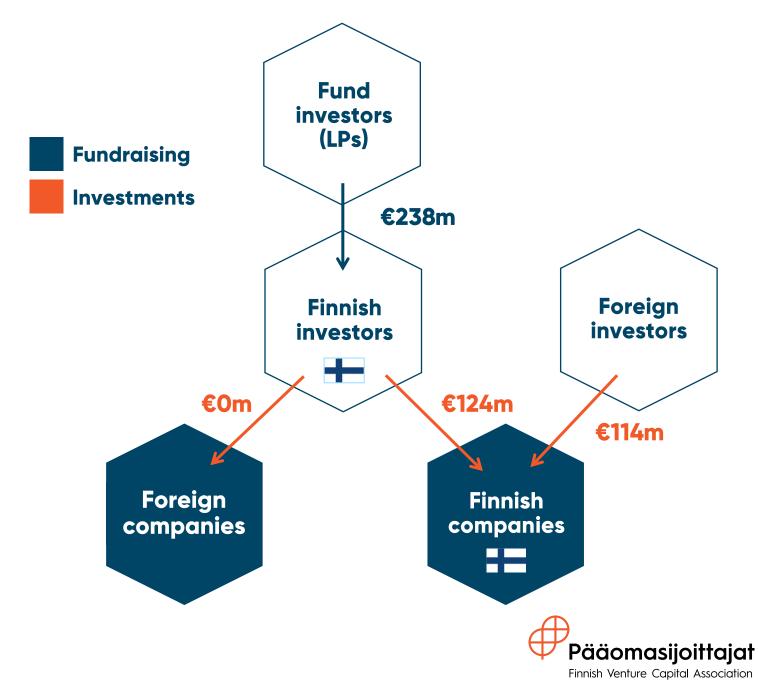
Fundraising of Finnish buyout and growth funds from LPs.

#### €124m

Investments made by Finnish buyout and growth investors.

#### €238m

Investments in Finnish companies by domestic and foreign buyout and growth investors.

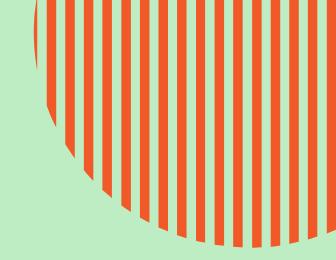


## Buyout & growth H1/2024 Statistics in brief

- Finnish buyout and growth investors raised €238m (+105 % YoY)
  new funds for future investments.
- Finnish buyout and growth investors invested €124m in
   23 (-35 %) companies.
- 100 % of the investments by Finnish buyout and growth investors were made in Finnish companies.
- Finnish buyout and growth investors made exits from 6 (-33 %) portfolio companies.
- 31 (-26 %) Finnish growth companies received a total of €238m (-80 %) in investments from Finnish and foreign investors.
- Of this amount, €114m (-86 %) came from foreign investors and was invested in 8 (-11 %) Finnish companies.
- Finnish and foreign buyout and growth investors divested from
  8 (-27 %) Finnish companies.





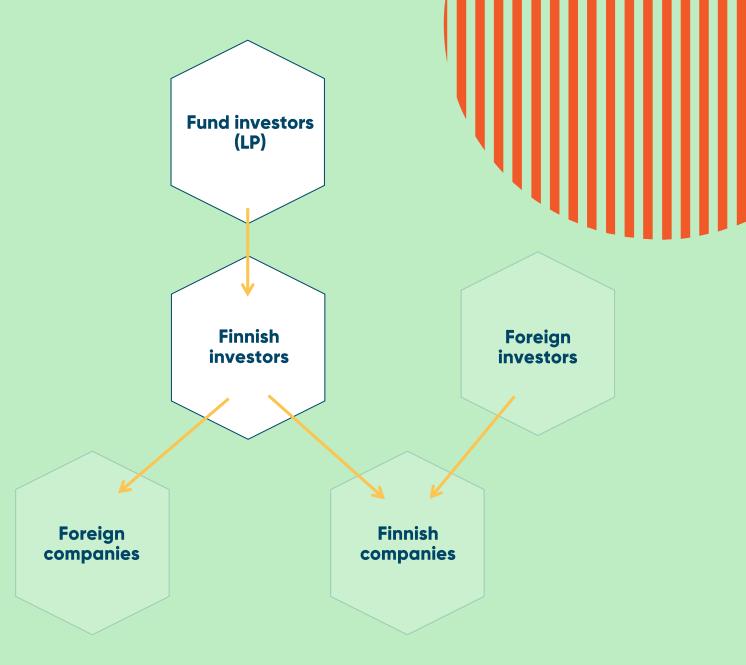


## Industry statistics

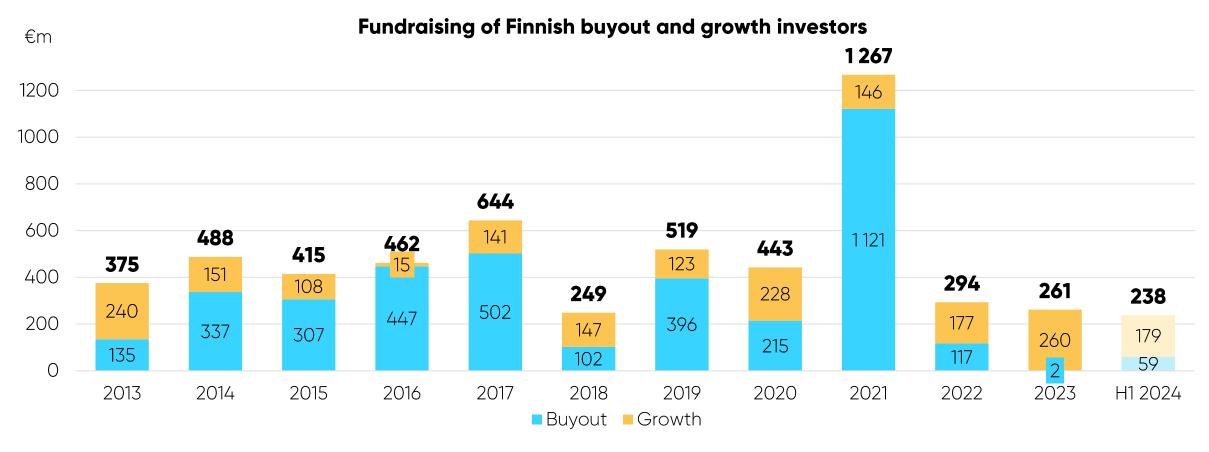
Finnish buyout and growth investors' activity in Finland and abroad



## Fundraising



## Finnish buyout and growth investors raised 238 million euros for their funds



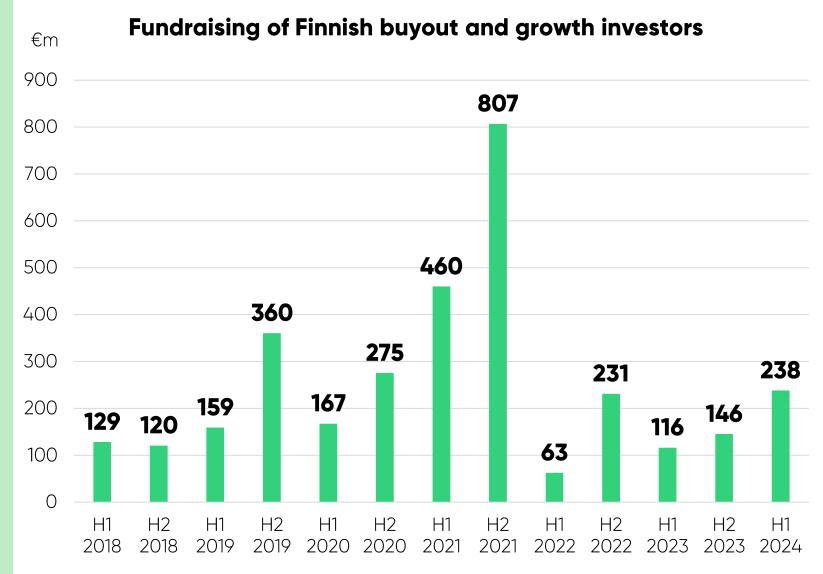


# Increased fundraising activity for buyout and growth funds

#### €238mn

In the first half of 2024, Finnish buyout and growth investors achieved their highest fundraising levels since the 2021 peak.

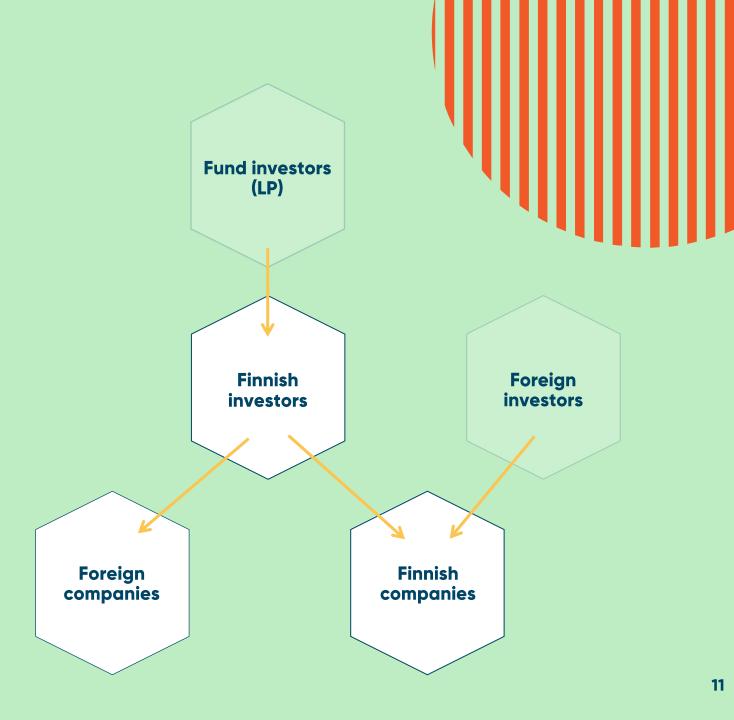
During January-June, only one new fund was launched: CapMan Growth (€130M). Existing funds also raised additional capital.



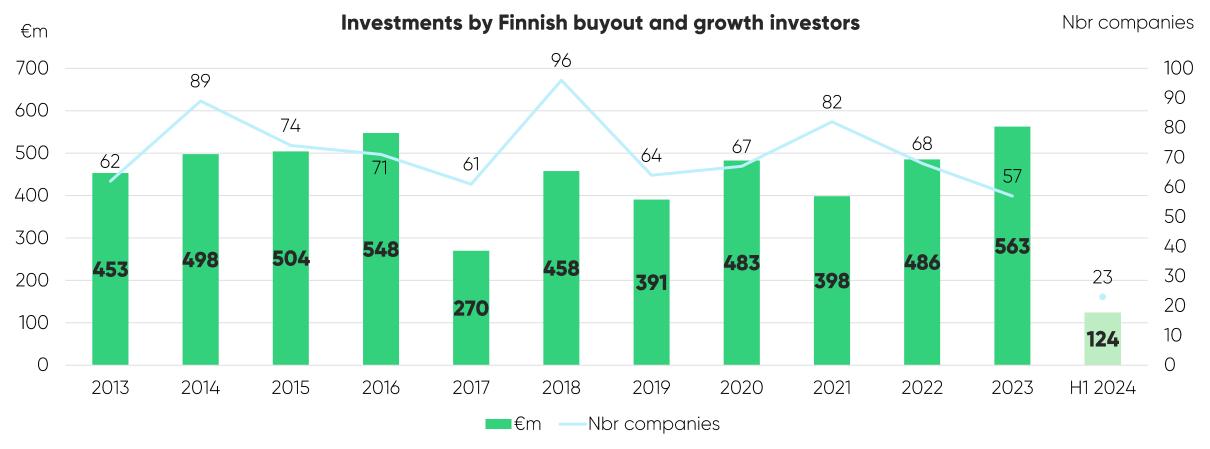




## Investments



# Finnish buyout and growth investors invested 124 million euros between January and June 2024



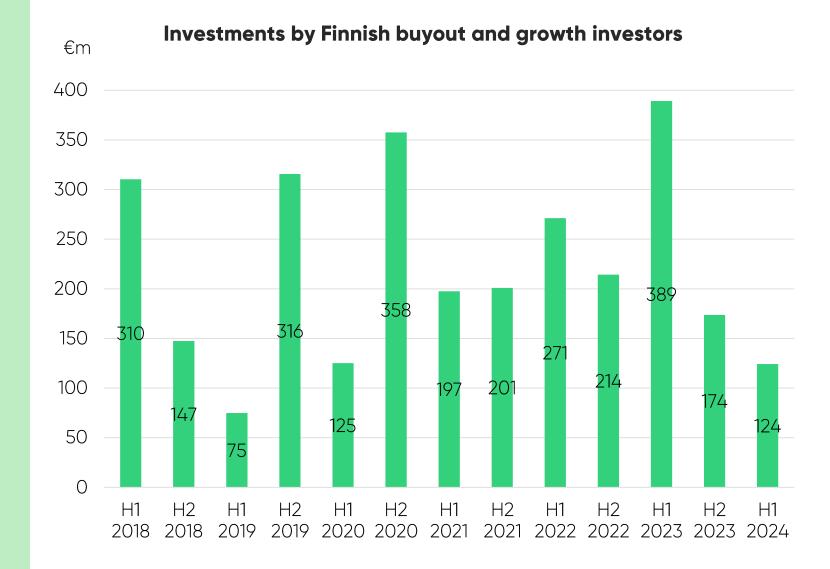


## Amount invested at the low level

#### €124m

The amount invested by Finnish buyout and growth investors was at the lowest level in the last five years.

All investments made by Finnish investors during the first half of the year in 2024 went to domestic companies





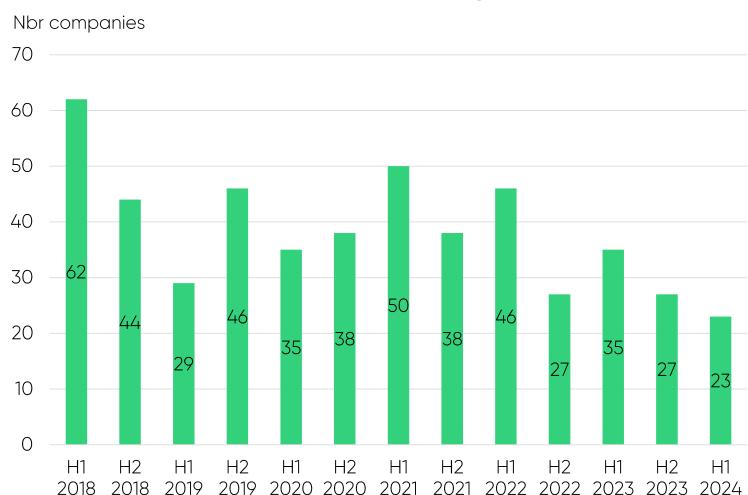
## The number of investments declined to a historic low

#### 23 companies

The number of companies, that received buyout or growth investments, was the lowest in history, -38 % lower than the last five years' average.

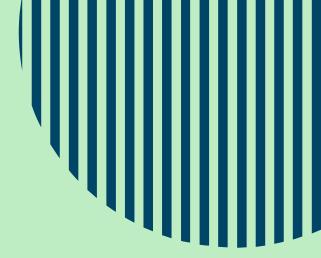
In the first half of the year, all companies that received investments were Finnish.

#### Investments by Finnish buyout and growth investors









## **Divestments**

## Number of exits continued to decline

#### 6 companies

Finnish buyout and growth investors divested all-time lowest number of companies during the first half of the year.

The number of exits was approximately 50% below the five-year average.

The decline in private equity investors' exits reflects Finland's generally quiet M&A market.\*

#### Divestments by Finnish buyout and growth investors

Nor companies

20
19
18
16
16
14
13
12
12
12
12
10
9
8
7
6
4

H2

H1

■ Total exits (excl. write-offs)

2022 2022



2024

2023

H2

2018

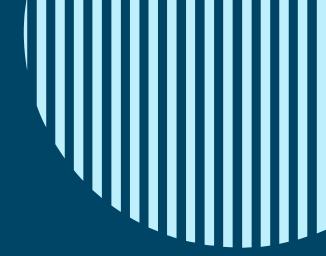
H1

2019

■ Write-offs

H1

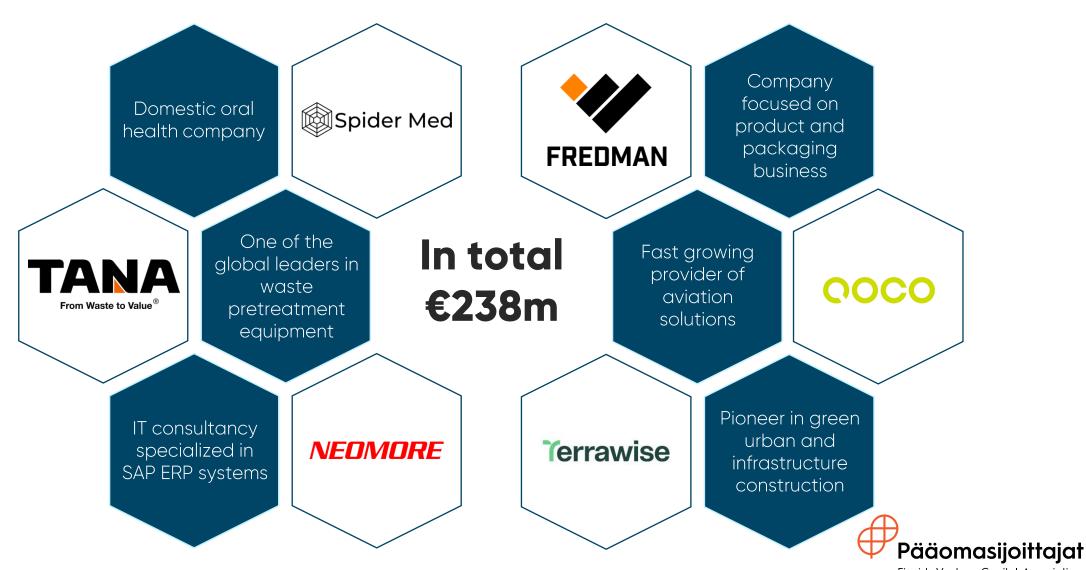




## **Market statistics**

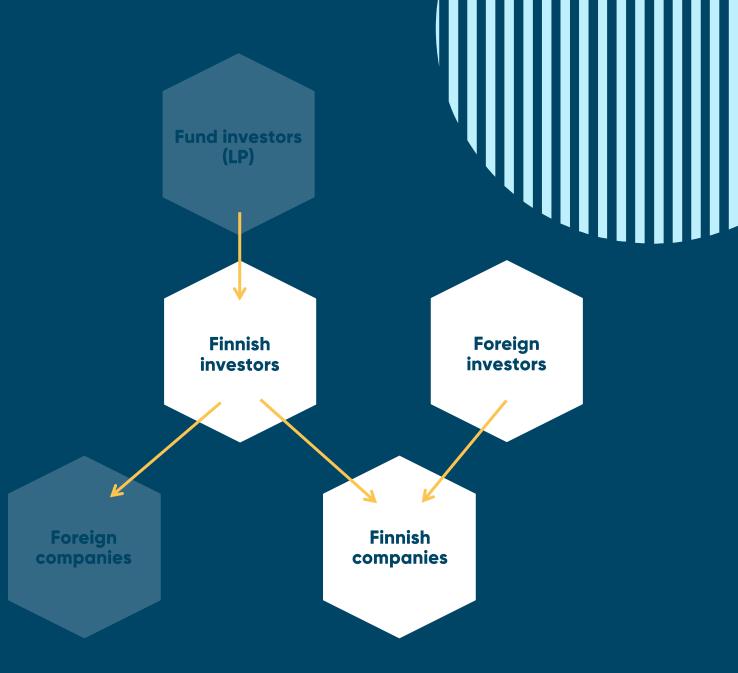
Finnish and foreign buyout and growth investors' activity in Finnish companies

### Examples of growth and buyout investments in H1/2024

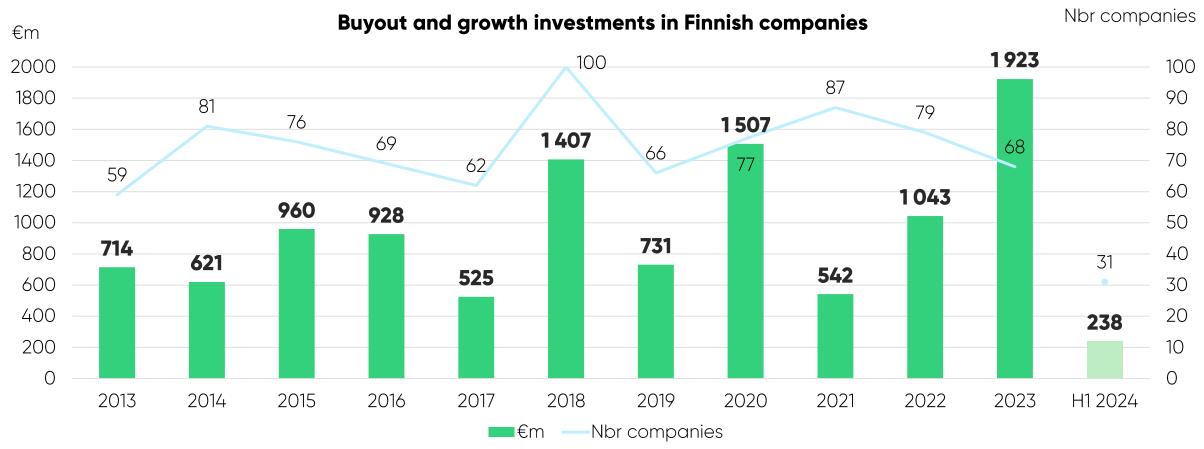




## Investments



# 238 million euros for Finnish growth companies between January and June in 2024





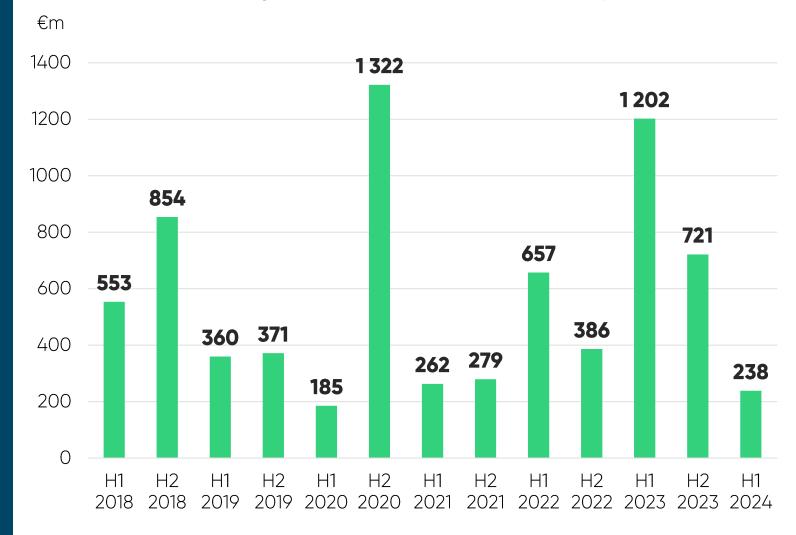
# Buyout and growth investments in Finnish companies declined

#### €238m

The buyout and growth investments received by Finnish growth companies in the first half of 2024 were at their lowest level in the past four and a half years.

The amount was -59% lower than the five-year average.

#### Buyout and growth investments in Finnish companies





## The number of investment targets hit all-time low

#### 31 companies

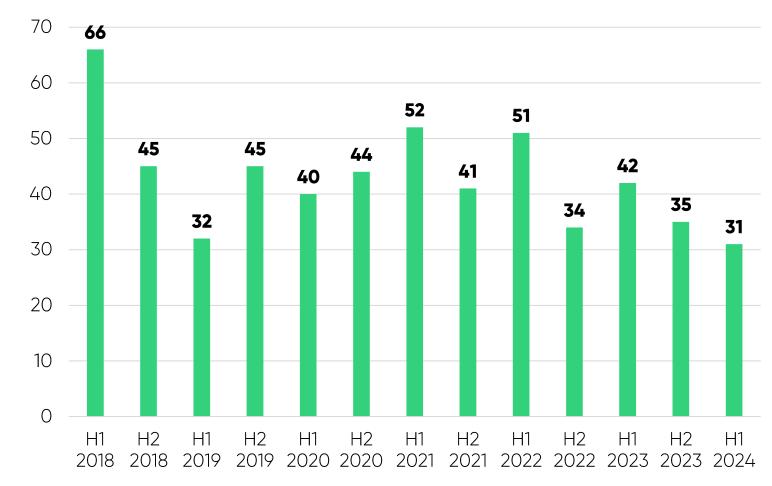
The number of Finnish growth companies receiving private equity investments was at a historically low level.

There was a total decline of -26% compared to the five-year average.

The decline in private equity investors' investments reflects Finland's generally quiet M&A market.\*

#### Buyout and growth investments in Finnish companies

Nbr companies





# Low amount invested by both foreign and domestic buyout and growth investors

#### €114m

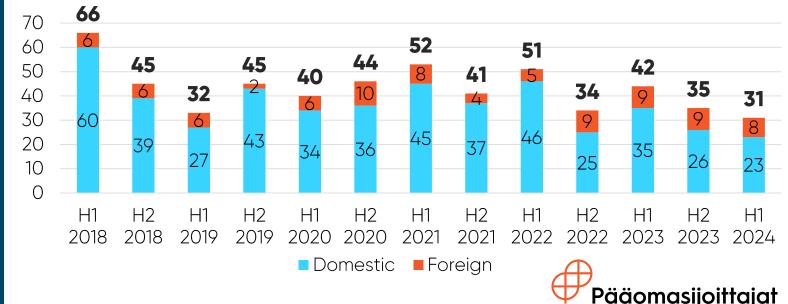
Investments in Finnish companies by foreign investors dropped by as much as -67 % compared to the five-year average.

In terms of the number of companies, foreign investor activity remained at the same level as in recent years.

#### Domestic and foreign buyout and growth investments in



#### Nbr companies



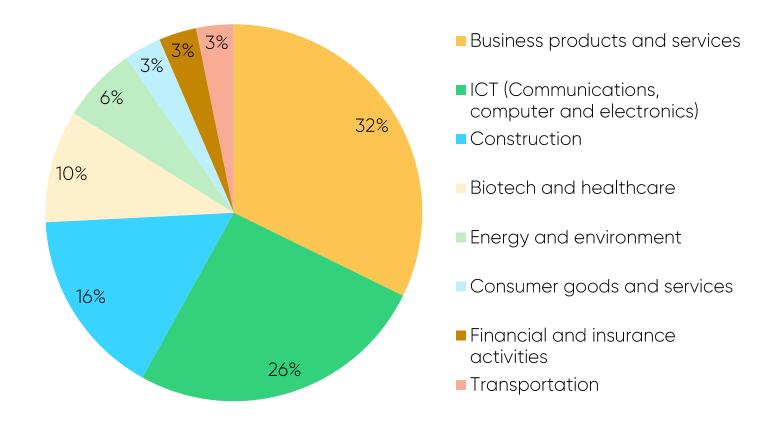
# Business products and services received the most investments

#### 32%

B2B companies offering products and services to other businesses received the highest number of buyout and growth investments.

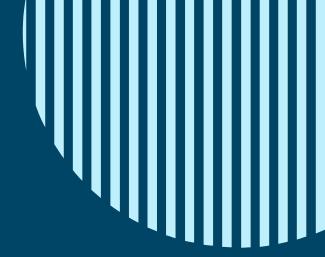
ICT, construction, and healthcare companies were the next most popular investment targets during the first half of the year.

## Buyout and growth investments in Finnish companies by industry in H1/2024









## **Divestments**

#### Exits continue at low level

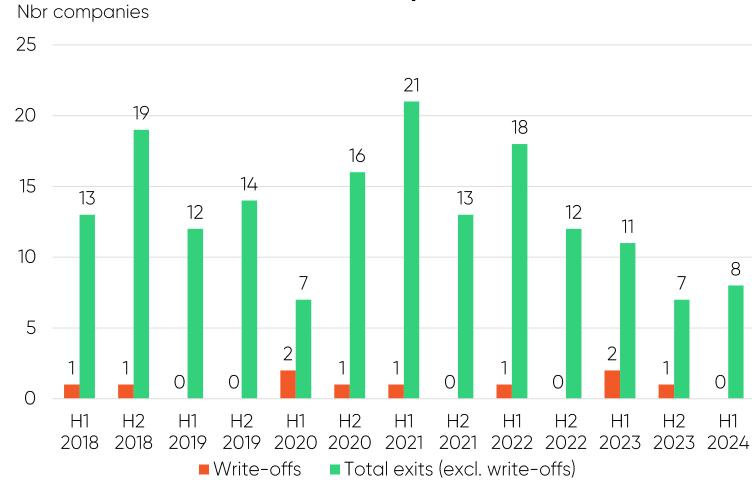
#### 8 Finnish companies

Private equity exits from Finnish growth companies were at one of the lowest levels for a half-year period.

The number of exits was -42% lower than the five-year average.

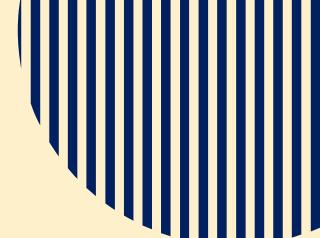
The slowdown in the global M&A market\* has partly contributed to this trend.

## Divestments by buyout and growth investors from Finnish companies









# Summary of Finnish venture capital and private equity statistics

Venture capital, growth & buyout H1 2023

#### All private equity H1/2023

#### €436m

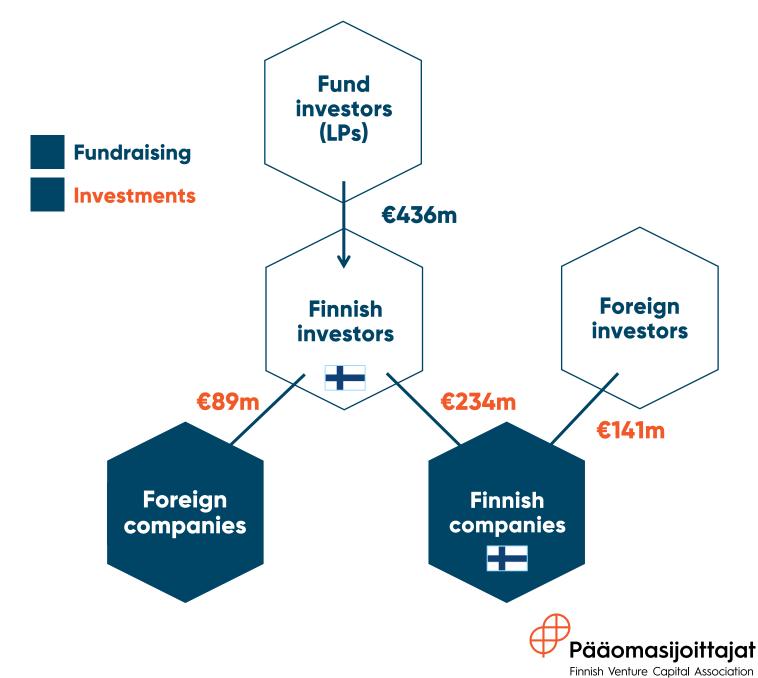
Funds raised into private equity funds for future investments.

#### €324m

Total amount of investments by Finnish private equity investors.

#### €375m

Investments made in Finnish companies by domestic and foreign private equity investors.

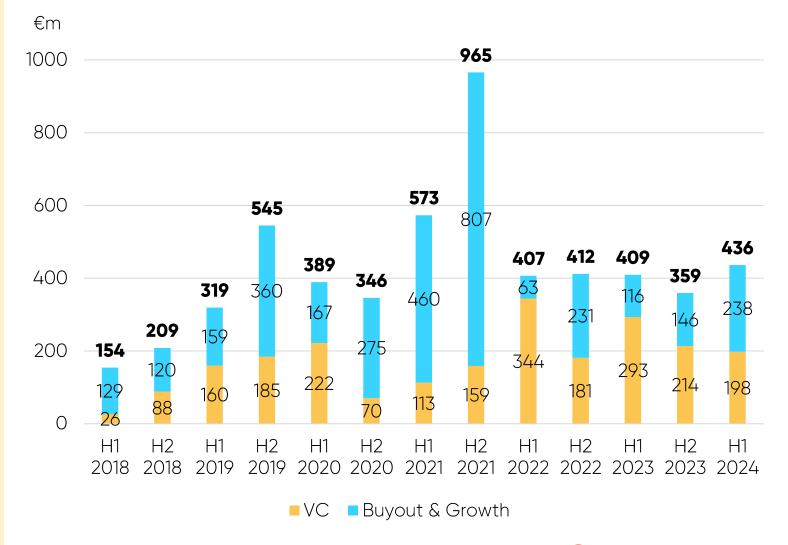


## Fundraising of Finnish private equity investors

#### €436m

The fundraising volume of Finnish venture capital and private equity funds increased by 6 % compared to the first half of the previous year.

#### Fundraising of Finnish private equity funds



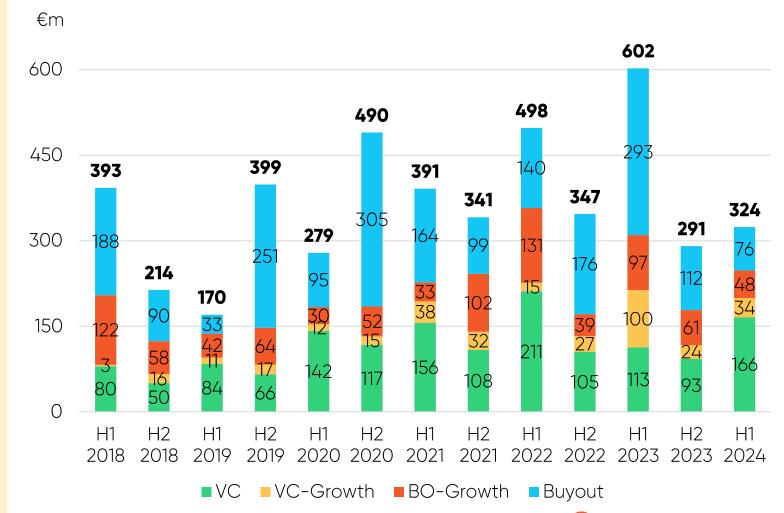


# Investments by Finnish venture capital and private equity investors

#### €324m

The total amount of investments made by Finnish venture capital and private equity investors in the first half of 2024 was -15 % lower than the five-year average.

## Investments by Finnish venture capital and private equity investors





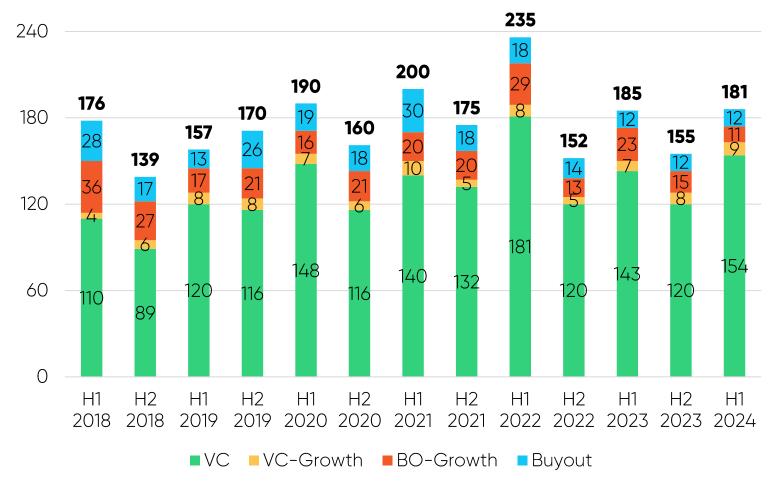
# Investments by Finnish venture capital and private equity investors

#### 181 companies

The number of companies receiving venture capital and private equity investments from Finnish investors remained at a similar level as in previous years.

## Investments by Finnish venture capital and private equity investors

Nbr companies



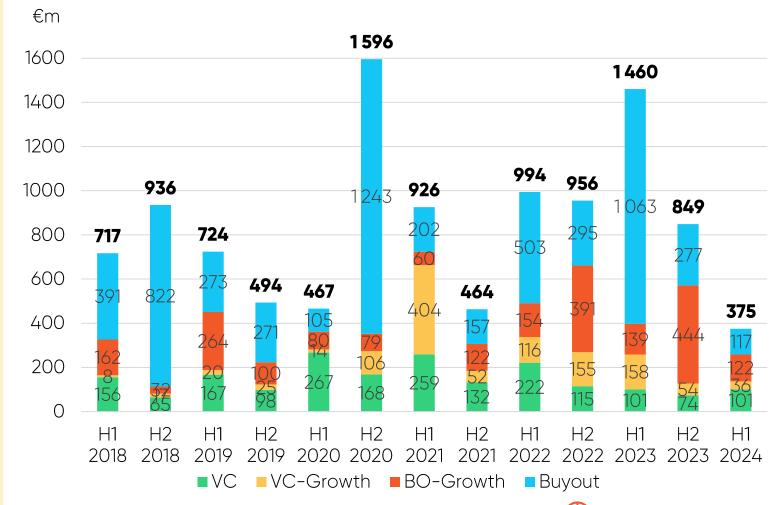


# Venture capital and private equity investments in Finnish companies

#### €375m

Venture capital and private equity investments in Finnish companies were as much as -58 % lower than the five-year average.

## Venture capital and private equity investments in Finnish companies





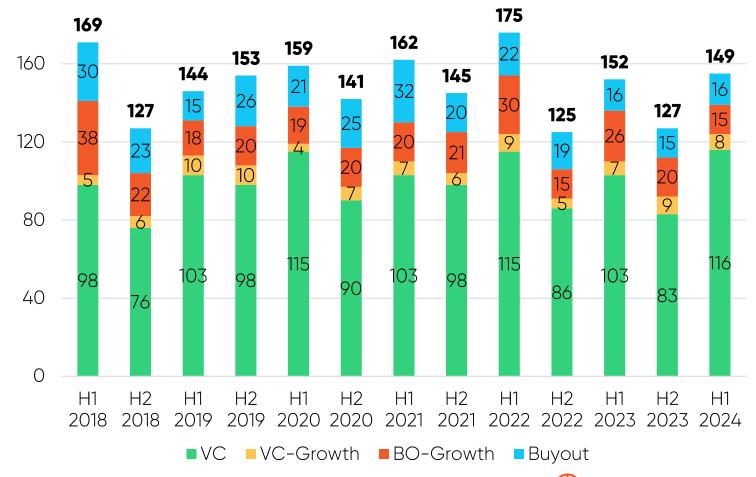
# Venture capital and private equity investments in Finnish companies

#### **149 Finnish companies**

In the first half of the year, the number of Finnish growth companies securing venture capital and private equity investments remained consistent with past years.

## Venture capital and private equity investments in Finnish companies

Nbr companies





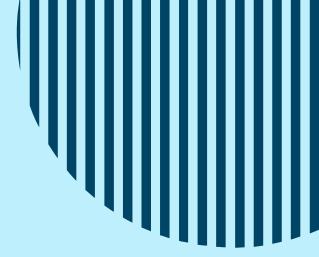
## Private equity investors H1/2024

Venture capital, growth and buyout statistics in brief

- Finnish venture capital and private equity investors invested a total of €324m in 181 domestic and foreign growth companies.
- 149 Finnish startup and growth companies received 375 M€ in investments from Finnish and foreign investors.
- New funds raised by Finnish venture capital funds, totalling
   €436m in H1/2024, will be invested in startup and growth companies in the coming years.







## Methodology

# The following private equity associations are cooperating with EDC

Active Owners Denmark, Denmark AIFI, Italy BVA, Belgium BgVCA, Bulgaria BVCA, UK BVK, Germany CVCA, Czech Republic France Invest, France FVCA, Finland Invest Europe, Europe LPEA, Luxemboura NVCA, Norway NVP, Netherlands PSIK, Poland ROPEA, Romania SECA, Switzerland SPAINCAP, Spain SVCA, Sweden

The statistics describing the Finnish private equity industry are based on information received from European Data Cooperative (EDC) private equity database.

- A fully functional, centralised non-commercial pan-European private equity database.
- With its own staff, internal resources and web portal.
- Information is collected directly from VC/PE investors via an online survey and complemented with public sources of information.
- Figures are updated continuously and are therefore subject to change.

Note: The EDC statistics include only VC/PE firms' (including evergreens and captives) investments. Syndicate and direct investments made by several other investors, e.g. LP co-investors, individuals, entrepreneurs, business angels, management, corporates, funds-of-funds, other asset managers and financial institutions, are not included in EDC statistics. The activity falling outside EDC's methodology is however included in the figures in the section "Investments in Finnish startups".



#### **Methodology**

Investment and divestment statistics are aggregated via two methods – industry statistics and market statistics

#### **Industry statistics**

- By country of private equity firm's office
- Here: Domestic and foreign investments/divestments made by the Finnish offices of private equity firms

#### **Market statistics**

- By the location of the portfolio company
- Here: Investments/divestments in/from Finnish portfolio companies made by domestic and foreign private equity firms

Note: The aggregated figures may not always sum up to totals due to rounding. Some graphs may exclude unspecified variables.

For more information about the methodology, please contact the Finnish Venture Capital Association (FVCA).

#### **Investment stages**

VENTURE	Seed	Seed
Investments in companies in their	Start-up	Start-up, Other early stage
early development stage	Later stage venture	Early growth, Transition stage
<b>GROWTH*</b> Venture capital	VC-Growth (Venture growth, venture-backed growth)	Growth investments made with either continued participation by a VC fund on the investment round, or else full divestment by the involved VC fund(s) at the time of the Growth round
investments targeting growth- stage companies	BO-Growth (Buyout growth, non-venture backed growth)	Growth investments where VC funds had either fully divested prior to the Growth round, or else had never backed the company in question before
BUYOUT	Rescue/Turnaround	Rescue/Turnaround
A transaction financed by a mix of debt and equity, in which a business,	Replacement capital	Secondary purchase/Replacement capital, Refinancing bank debt
a business unit or a company is acquired	Buyouts	Management buyout (MBO), Management buy-in (MBI), Public to private, Other PIPE, Other leverage buyout

Pääomasijoittajat
Finnish Venture Capital Association