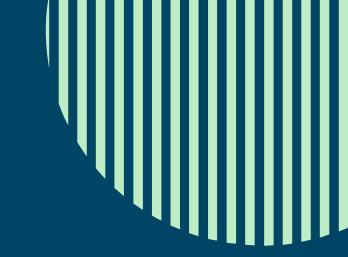


# Finnish venture capital investor sentiment survey

Fall 2024

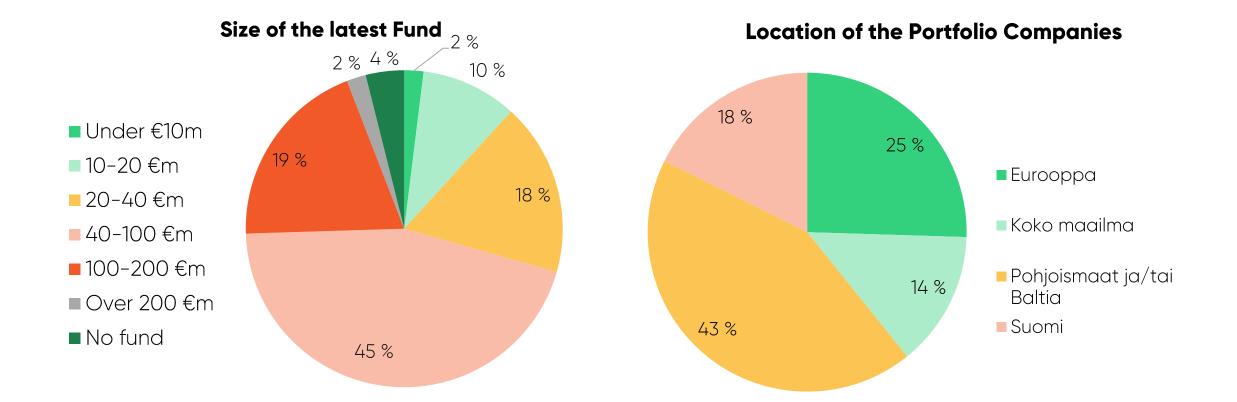


Finnish Venture Capital Association



## Venture capital investors

#### **Venture capital investors**



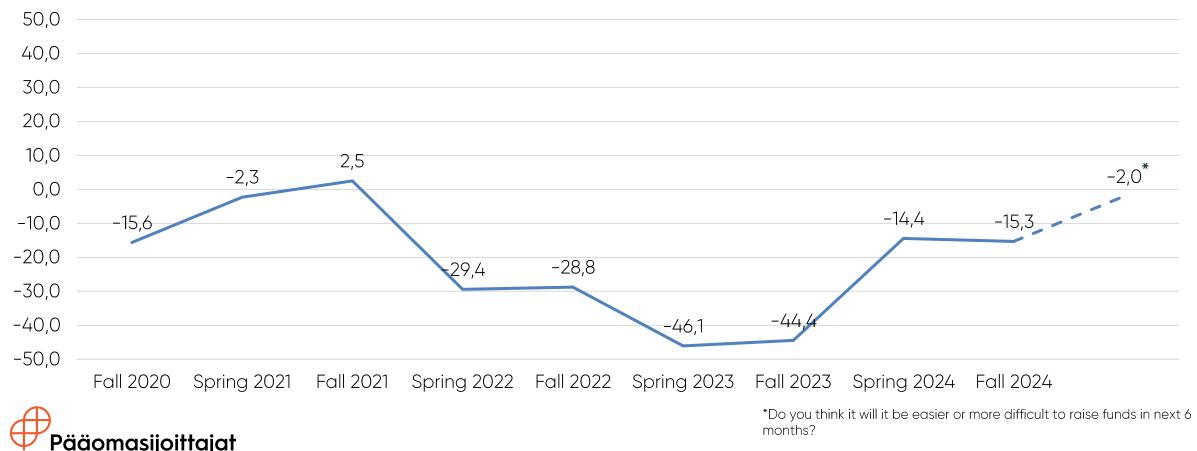


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Pääomasijoittajat Finnish Venture Capital Association

## Fundraising of VC funds is still challenging

Do you find it easier or more difficult to raise funds than 6 months ago?



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### Number of investment opportunities slightly increasing

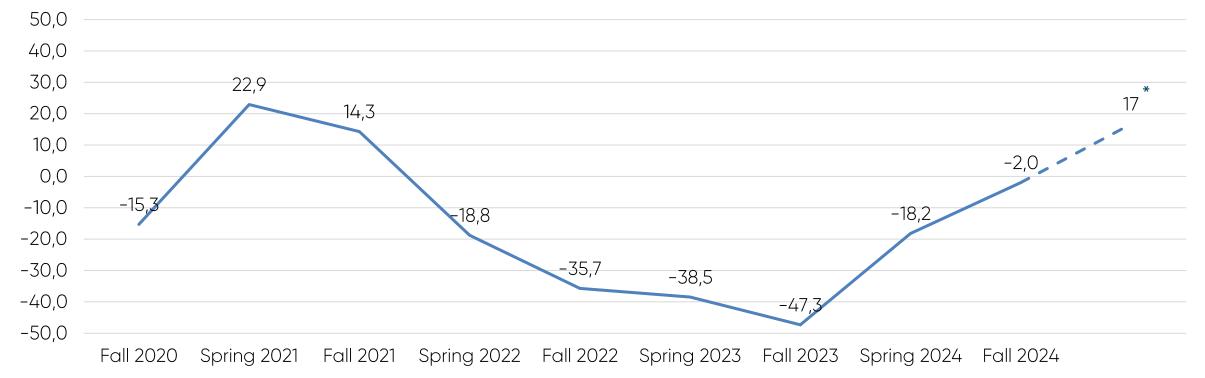
Do you think that there are more or less investment opportunities than 6 months ago? 50,0 40.0 30,0 20.6 15,7 20,0 14.3 12,2 9,0 9,1 8,8 8,3 6,0 5.6 10,0 0,0 -10,0 -20,0 -30,0 -40.0 -50,0 Fall 2020 Spring 2021 Fall 2021 Spring 2022 Fall 2022 Spring 2023 Fall 2023 Spring 2024 Fall 2024



\*Do you think that there will be more or less investment opportunities in next 6 months?

## Divesting is still difficult but the positive outlook is in sight

Do you think it is easier or more difficult to make exits than 6 months ago?





\*Do you think it will be easier or more difficult to make exits in next 6 months?

#### Finding a foreign investor has become slighlty easier

VC investors: Do you think that it is easier or more difficult to find doreign investors for your target companies than 12 months ago?



\*VC: Do you think it will be easier or more difficult for your target companies to find foreign investors over the next 6 months?



#### Methodology

The survey of the Fall 2024 was sent to 464 employees of Finnish private equity and venture capital companies, and a total of 110 answers were received. It was possible to answer anonymously, but based on the filled-in personal details, the participation in the survey was from at least 38 different private equity firms.

The survey has been conducted by using qualitative questions of fundraising, investment opportunities and exits. Responses have been converted into numerical balance scores according to the guidelines of Statistics Finland, to make ist easier to track investors' sentiments over the long-term. Balance score can range between +100 and -100. A positive score means optimistic and negative pessimistic view of fundraising, investment opportunities or exits.

#### More information from the Finnish Venture Capital Association

